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# Buy the Organization Executive Course Volumes

To become a powerhouse success in any business you need the know-how of organization and administration — without it, your position and success can be short lived.

Before L. Ron Hubbard discovered and developed the technology of administration, man did not really know the principles of organization.

These basic discoveries of organization are available to you now, in the new Organization Executive Course Volumes.

The policy letters in these volumes were written for Scientology® organizations. However, you can apply this knowledge to ANY group, organization or endeavor to make it a sane, ethical and expanding activity. This material applies to the individual as well. Where the functions covered in these policies are missing in your conduct in life, you will be to that degree an unsuccessful individual.

In these volumes is organization technology you'll find nowhere else, including:

- What exact actions and functions MUST be done in any organization for it to operate smoothly?
  - Why: the organizing board as developed by L. Ron Hubbard is a "philosophic machine," and how you can use the principles of the org board to achieve unlimited expansion.
  - What is the one often-forgotten function which if missing will always eventually bring about the decline of any activity?
  - What are the keys to maintaining a high ethical level in any group?
  - What are the secrets to prosperity?
  - How does a group ensure its products are top quality?
- Any company or society, even individuals, will be as successful as they include all the functions that are covered in these volumes.

The new nine OEC® volumes cover all of the policy for every part of any group activity. The policy letters are printed with a larger, easy to read type. Volume zero includes a complete Organizing Board in its own envelope. Each volume has a subject index and alphabetical index for your immediate reference and use.

If one were fully familiar with the full subject and all the principles in these volumes, he would appear to be a magician, a miracle worker!

The OEC volumes contain the data you need to become a powerhouse of success in any business!

**Order today!**

## Making LRH Policy Your Company's Policy

## Become a Certified Consultant!

The Hubbard College of Administration International will show you how to become a professional consultant who can get LRIH Admin Tech out into the business world.

The College will train you on standard application of the administrative technology developed by LRIH and how it can be used in both professional and business environments.

As a College trained consultant you will know how to:

- Increase the statistics of any business
- Make companies more profitable
- Find and handle problems that prevent companies from running smoothly
- Get any area or activity to really expand and prosper
- Help any business achieve its goals more rapidly
- Introduce hundreds of business people to LRIH and his technologies

You will get trained in our Hubbard College Academy on the new streamlined Professional Consultant training lineup and within a very short time be a Professional Certified Consultant

## Here Are Some Wins That Certified Consultants Have Experienced:

"This training was really great. It took away all of the 'shooting from the hip' and replaced it with actual course references. My certainty has greatly expanded."—G.A.

"I've been a Manager for years. Fairly successful, but by most standards. Even so, there have always been those issues I was unable to fully handle. Not anymore! LRIH Admin Tech provides the answer and the tools to fully handle the Third Dynamic. Now I know with certainty how to handle the theory issues. There is no doubting or wondering if I'm handling correctly to achieve the desired results."—R.B.

"This is fantastic. What data especially in consulting it gives me the know-how to exactly spot the Outgoing and the Wing of a Situation. The extensive amount of details makes it simple to just recall the data and not have to look back and see what's there. I can succeed without using this data in my business and everyday life. I'm glad I took the course."—N.R.

## Here's What the Clients Are Saying About Their Consulting:

"My consultant was spot on in finding the exact Wing and pertinent references for the handling of the situation as I had no idea really what was out and how to resolve it."—L.Z.

"After taking the courses and receiving the consulting, the days definitely seemed different. I guess I never realized before that there are actual tools a manager could use. I just thought a manager was a good 'copier'. Now, looking back over the last couple of months, I realize that my life as a manager has become fun. We had our best month ever, and just recently realized that the amount of work and number of cycles I am involved in has expanded at least 75%."—S.W.

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		Adm'n Basics Series "The Org Board" 7:30 PM	Magic of Good Management 7:30 PM			SALES How To Improve Your Closing Percentage 2:00 PM
<b>14 SUN</b>	<b>15 MON</b>	<b>16 TUES</b>	<b>17 WED</b>	<b>18 THUR</b>	<b>19 FRI</b>	<b>20 SAT</b>
		Adm'n Basics Series "The Adm'n Scale" 7:30 PM				The Conditions 2:00 PM
<b>21 SUN</b>	<b>22 MON</b>	<b>23 TUES</b>	<b>24 WED</b>	<b>25 THUR</b>	<b>26 FRI</b>	<b>27 SAT</b>
		Adm'n Basics Series "Products & Statistics" 7:30 PM	Efficiency 7:30 PM			
<b>28 SUN</b>	<b>29 MON</b>	<b>30 TUES</b>	<b>31 WED</b>	<b>AUG THUR 1</b>	<b>2 FRI</b>	<b>3 SAT</b>
	The Basics of Marketing 7:30 PM	Adm'n Basics Series "The Conditions" 7:30 PM				
<b>4 SUN</b>	<b>5 MON</b>	<b>6 TUES</b>	<b>7 WED</b>	<b>8 THUR</b>	<b>9 FRI</b>	<b>10 SAT</b>
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		14	SUN	15	MON	16	TUES	17	WED	18	THUR	19	FRI	20
21	SUN	22	MON	23	TUES	24	WED	25	THUR	26	FRI	27	SAT	
		28	SUN	29	MON	30	TUES	31	WED	AUG THUR 1	2	FRI	3	SAT
				The Basics of Marketing 7:30 PM		Admun Basics Series "The Conditions" 7:30 PM								
4	SUN	5	MON	6	TUES	7	WED	8	THUR	9	FRI	10	SAT	
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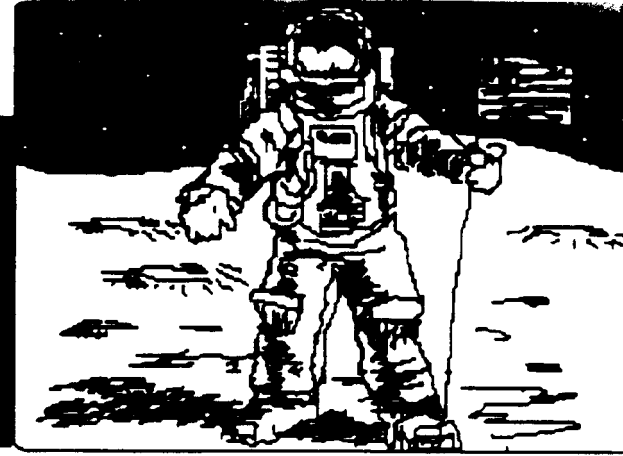
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Date: May 19th, 1993

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Admission: \$25.00 per person\*

Speaker: Jerry Gordon

Location: 3540 Wilshire Blvd., Ste. 811, Los Angeles

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*"When we look at organization in its most simple form, when we seek certain key actions or circumstances that make organization work, when we need a very simple, very vital rundown to teach people that will produce results, we find only a few points we need to stress."*

*"The purpose of organization is TO MAKE PLANNING BECOME ACTUALITY."*

HCO™ PL 14 SEPT 1969  
ADMIN KNOW-HOW SERIES 22  
L. RON HUBBARD  
Founder

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